MABA BUSINESS ASSOCIATION

MABA MONTHLY MEETING

The Windmill Family Restaurant September 17, 2019

On Tuesday, September 17, 2019, the MABA monthly breakfast meeting was held at Windmill Restaurant, Morgantown, PA. The meeting was called to order at 7:36 a.m. Everyone stood for the Pledge of Allegiance.

There was no business conducted at the August Annual Picnic. Therefore, President Filmore asked for a motion to approve the July Minutes. Bob Gebhardt made the motion and Maria Harvey seconded it. All present agreed to accept the Minutes. The President then asked for a motion to approve the July Treasurer's Report. Jon Bourner made the motion and John Laurer seconded it. All present agreed to accept the Treasurer's Report. President Filmore then asked for a motion to approve the August Treasurer's Report. Andrew Kearney made the motion and Maria Harvey seconded the motion. All present agreed to accept the Treasurer's Report.

President Filmore asked everyone to stand, introduce themselves, and mention anything they wanted to share about their businesses.

Kelly Spica, VP of Events, announced the speakers for upcoming meetings: October—Dr. Leo McCormick and December—Representative Mark Gillen. The Annual Holiday Dinner will be held at the Holiday Inn in November. Anyone interested in serving as an upcoming speaker should contact Kelly.

Maria Harvey (Lorah's Handmade Chocolates) stated it's not too early to order your holiday candy. She can make business card-size chocolates for your company. She has also purchased a fiberglass camper and is traveling to different local events and selling chocolate out of her "candy camper." She states she now has "chocolate on wheels."

Bob Gebhart (The Village Electrician and former Twin Valley Fire Chief) is selling tickets for the annual Harley Davidson raffle. The tickets are \$40 each. Winning numbers coincide with the PA Daily evening Pick 3. On Christmas Eve, \$1,000 cash will be awarded, on Christmas Day, the Harley Davidson (Road King Standard, silver pine & spruce), and on the day after Christmas, \$500. The fire company pays the taxes on the winnings, so winners aren't responsible for it. A limited number of tickets are printed, so get your ticket early. It's a great way to support the local fire company.

Missi Sarnocinski (Ephrata National Bank) is a commercial lender there and said rates are very good this year and may go a little lower a few more times this year.

Gwen Werner (Twin Valley High School) administers the internship program at the high school. If your business is interested in giving a high school student this opportunity, please contact Gwen to see if she has a student that fits your needs.

Jennifer Reeder (new employee of Ephrata National Bank) can assist you with cash management.

Emory Ritchie (Hay Creek Historical Association) stated the Hay Creek Apple Festival will be held October 12 and 13. He also expressed thanks to Zerbe Retirement as a major sponsor of the Hay Creek Festival recently held.

Alicia Clay (Integrity Solutions) brought a guest Elwood Staffing.

Janice Mackenzie (Elwood Staffing) said they have 225 branches.

Andrew Kearney (*Reading Eagle*) said the annual Oley Fair edition of *Berks Country Living* is the largest edition of the year. He also informed the members that this Friday is his last day at the *Reading Eagle*, but he hopes to return to MABA through his new employer.

Scott Graham (Devon Sound) said he recently acquired a 1970 Gibson Banjo (in excellent condition) and if anyone knows anyone who may be interested in it to contact him.

Ken Moss (JDog Junk Removal – our speaker today) said JDog has over 150 franchises nationwide. The local franchise is managed by Twin Valley alumni, all graduating in 2012. This is a veteran-owned company.

Nora Filmore (Masthof Press and Bookstore) said that The M-Town Notary Group LLC (former employer) closed on August 31, 2019. She is now employed at Masthof and is amazed at how large the business is.

President Filmore also stated she has no success in organizing a Nominating Committee. Positions to be filled for the 2020 term are: President, VP of Membership, and Secretary.

Kelly Spica then introduced our speaker, Ken Moss, from JDog Junk Removal. Ken said they started the business in Reading and Pottstown and have expanded to Kuztown, Lebanon, Elizabethtown, and as far away as Hershey. He said they can dispose of items from HVAC, whole house cleanouts, foreclosures. They have 2-3 trucks, 1 giant dumpster, and can most likely get the job done in a day or two. They will dismantle playsets or things inside the home, such as large furniture. They can also dispose of paint, gas, oil, tv's, grills, etc. However, they can't take anything compressed, such as oxygen tanks. They can dispose of your empty propane tanks. They do not accept any medical waste. He stated you and a spouse may decide to clean out a shed or basement and it takes you a whole day or more. JDog can come in and get the job done in about 45 minutes. They charge by the volume of the truck, no labor costs or gas costs. They will provide a free estimate and if actual cost is less than quoted, they charge the lesser price. If the charge is higher than quoted, they do not pass that overage onto the customer.

Their employees separate the items and recycle as much as possible. Any items picked up that are still usable are donated to different charities – veterans' affairs organizations, people in West Virginia, and other areas in extreme need. Examples of items they have donated are clothing, glasses, dishware, desks, and chairs. No job is too big. Larger jobs may take a little longer, but they will work with your schedule. They have a hub they take the items to for separation, unless they can separate it on the spot. They take the items to Lanchester, Berks Transfer, and a Boyertown landfill.

Two members present have utilized the services of JDog and gave testimonials – all positive. They both highly recommend JDog for junk removal. Tyler Miller is the Owner and is married to Lauren (Lampe) Miller.

The meeting adjourned at 8:20 a.m. There were 22 people present.

Respectfully submitted, Nora Filmore Acting Secretary